

#### **JULY 2024**

## Victoria housing market remains steady for buyers and sellers over summer

A total of 650 properties sold in the Victoria Real Estate Board region this July, 9.2 per cent more than the 595 properties sold in July 2023 and a 1.7 per cent decrease from June 2024. Sales of condominiums were up 6.5 per cent from July 2023 with 213 units sold. Sales of single family homes increased by 8.9 percent from July 2023 with 319 sold.

"The month of July delivered another steady month of sales and listings, as we'd expect for an average summer season in our market," said 2024 Victoria Real Estate Board Chair Laurie Lidstone. "The sales in July tracked very closely to June numbers, which may have surprised some who expected that summer vacations would take more buyers out of the market. We did see inventory shrink a little from the previous month. This is not unusual for this time of year, but it is a trend we'll keep an eye on because inventory levels are crucial to keeping our market balanced."

There were 3,348 active listings for sale on the Victoria Real Estate Board Multiple Listing Service® at the end of July 2024, a decrease of 3.2 per cent compared to the previous month of June and a 38.4 per cent increase from the 2,419 active listings for sale at the end of July 2023.

"There continues to be a lot of government intervention in our housing market," adds Chair Lidstone. "Recently, the provincial government announced changes to the Residential Tenancy Act that have resulted in some uncertainty for those considering homes with rental options. The changes have made an already complex transaction much more complicated and have added more risk. If you are considering purchasing or selling a tenanted or rental property, it's imperative to bring in the assistance of a REALTOR® to navigate new requirements and ensure your transaction is successful."

The Multiple Listing Service® Home Price Index benchmark value for a single family home in the Victoria Core in July 2023 was \$1,322,800. The benchmark value for the same home in July 2024 decreased by 2 per cent to \$1,296,100, up from June's value of \$1,295,500. The MLS® HPI benchmark value for a condominium in the Victoria Core area in July 2023 was \$571,500 while the benchmark value for the same condominium in July 2024 decreased by 0.6 per cent to \$567,800, down from the June value of \$567,900.

About the Victoria Real Estate Board – Founded in 1921, the Victoria Real Estate Board is a key player in the development of standards and innovative programs to enhance the professionalism of REALTORS®. The Victoria Real Estate Board represents 1,660 local Realtors. If you are thinking about buying or selling a home, connect with your local Realtor for detailed information on the Victoria and area housing market.



# **July 2024 Statistics Package for Media**

## Previous Periods Comparison of Unit Sales, Average Prices and Median Prices

Sales by Property Type				T	his Mont	:h					Last Mon	th	This Month Last Year		
				,	July 2024	1					June 202	4	July 2023		
	Units	LM%	LY%	Average\$	LM%	LY%	Median\$	LM%	LY%	Units	Average\$	Median\$	Units	Average\$	Median\$
Single Family Greater Victoria	304	-6.5%	8.6%	\$1,315,846	3.5%	-5.8%	\$1,150,000	-2.3%	-4.2%	325	\$1,271,792	\$1,176,500	280	\$1,396,864	\$1,200,000
Single Family Other Areas	15	-11.8%	15.4%	\$975,467	-18.7%	10.3%	\$955,000	-26.7%	10.4%	17	\$1,200,347	\$1,302,000	13	\$884,154	\$865,000
Single Family Total All Areas	319	-6.7%	8.9%	\$1,299,841	2.5%	-5.4%	\$1,130,000	-4.6%	-5.0%	342	\$1,268,241	\$1,185,000	293	\$1,374,115	\$1,190,000
Condo Apartment	213	5.4%	6.5%	\$585,223	-0.3%	-8.2%	\$525,000	-4.5%	-5.0%	202	\$586,978	\$549,950	200	\$637,214	\$552,900
Row/Townhouse	81	0.0%	9.5%	\$845,756	6.6%	1.7%	\$785,000	1.9%	0.0%	81	\$793,271	\$770,000	74	\$831,442	\$785,000
Manufactured Home	10	-23.1%	0.0%	\$326,140	-12.8%	-13.0%	\$309,500	-4.8%	-16.2%	13	\$374,223	\$325,000	10	\$375,040	\$369,450
Total Residential	623	-2.4%	8.0%							638			577		
Total Sales	650	-1.7%	9.2%							661			595		
Active Listings	3,348	-3.2%	38.4%							3,460		[	2,419		

#### Legend

Units: net number of listings sold

LM%: percentage change since Last Month

LY%: percentage change since This Month Last Year

Average\$: average selling price Median\$: median selling price

Total Residential: includes sales of residential property types

Total Sales: includes sales of all property types

Active Listings: total listings of all types on the market at midnight on the last day of the month

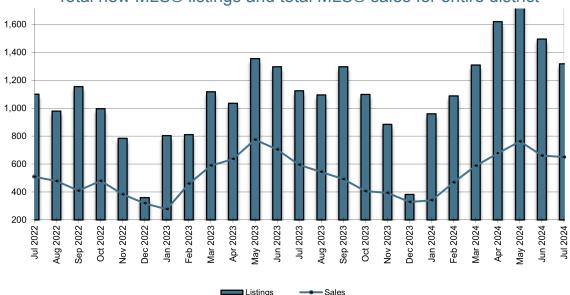
## Previous Periods Comparison of MLS® HPI Benchmark Prices and MLS® HPI Index Values

Benchmark Home by	Jul 2024	Jun 2024	Jul 2023	Jul 2024	Jun 2024	Jul 2023	% Chg	% Chg				
Property Type and Region	Benchmark	Benchmark	Benchmark	Benchmark	Benchmark	Benchmark	from	from				
	Price	Price	Price	Index	Index	Index	Last Mth	Last Yr				
Single Family: Greater Victoria	\$1,152,100	\$1,152,400	\$1,175,000	312.1	312.1	318.3	(0.0%)	(1.9%)				
Single Family: Core	\$1,296,100	\$1,295,500	\$1,322,800	322.8	322.7	329.5	0.0%	(2.0%)				
Single Family: Westshore	\$1,017,100	\$1,015,000	\$1,056,000	323.5	322.8	335.9	0.2%	(3.7%)				
Single Family: Peninsula	\$1,237,000	\$1,239,200	\$1,249,400	325.8	326.4	329.0	(0.2%)	(1.0%)				
Condo Apartment: Greater Victoria	\$567,900	\$567,200	\$568,600	330.9	330.5	331.4	0.1%	(0.1%)				
Condo Apartment: Core	\$567,800	\$567,900	\$571,500	333.2	333.3	335.4	(0.0%)	(0.6%)				
Condo Apartment: Westshore	\$525,600	\$531,700	\$534,800	400.9	405.6	407.9	(1.1%)	(1.7%)				
Condo Apartment: Peninsula	\$659,600	\$636,100	\$610,300	308.7	297.7	285.6	3.7%	8.1%				
Row/Townhouse: Greater Victoria	\$789,300	\$791,600	\$781,100	300.7	301.6	297.6	(0.3%)	1.0%				
Row/Townhouse: Core	\$856,700	\$861,500	\$841,700	311.6	313.4	306.2	(0.6%)	1.8%				
Row/Townhouse: Westshore	\$709,700	\$713,000	\$699,000	292.9	294.3	288.5	(0.5%)	1.5%				
Row/Townhouse: Peninsula	\$800,100	\$787,000	\$814,200	324.8	319.5	330.6	1.7%	(1.7%)				
	nmark Price:	the calculated	MLS® HPI Be	enchmark Pric	e for this Benc	hmark Hom	e					
	Benchmark Index					the percentage change in this Benchmark Price since <b>January 2005</b>						
Legend	% Chg fro	m Last Mth: the percentage change in this Benchmark Price since last month										
	% Chg f	rom Last Yr:	Yr: the percentage change in this Benchmark Price since this month last year									
	Regions	on the map:	visit vreb.org	/vrebareas	for map views	of the VREB to	rading area					

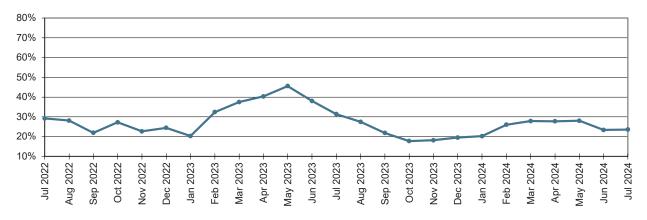
For more information on the MLS® Home Price Index, visit vreb.org/mls-statistics







Sales to Active Listings Ratio



This chart tracks the ratio of total residential sales over total active residential listings at month-end for each of the last 25 months.

Based on a regression analysis performed by the economics department at the BC Real Estate Association in each market area of the province, the Sales to Active Listings Ratio for Victoria can be interpreted as follows:

- below 14%, there is downward pressure on prices (buyers' market)
- above 20%, there is upward pressure on prices (sellers' market)
- in the 14-20% range, there is little pressure on prices either way (balanced market)



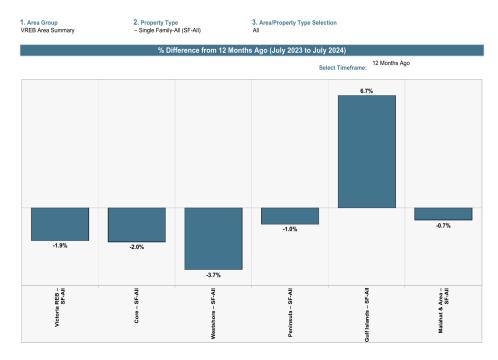
The Victoria Real Estate Board uses the MLS® Home Price Index (MLS® HPI) to report on market trends. The MLS® HPI uses the concept of a benchmark home, a notional home with common attributes of typical homes in a defined area.

Through the analysis of over fifteen years of Victoria Real Estate Board MLS® sales data, the MLS® HPI defined benchmark homes for Victoria in each category (single family homes, townhouses, condos) and for each neighbourhood. The benchmark starting point was 2005, where each type of property and neighbourhood was assigned an index value of 100.

#### Why MLS® HPI?

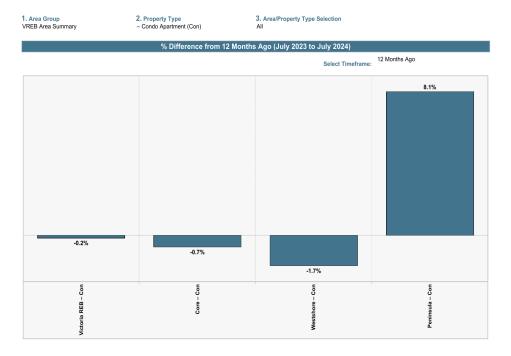
Unlike average or median prices, which can fluctuate from one month to the next and potentially paint an inaccurate or even unhelpful picture of price values and trends, the MLS® HPI is based on the value home buyers assign to various housing attributes, like the age of the home and number of bedrooms. The evaluation of these attributes tends to evolve gradually over time, creating a more insightful analysis.

MLS® HPI benchmark and value - Single Family Homes





#### MLS® HPI benchmark and value - Condominium / Apartments



Click here to learn more

○ HPI

Value or percent change

Value
Percent change

1. Area Group

VREB District Summary

2. Property Type

- Single Family-All (SF-All)

**HPI or Benchmark Price** 

Benchmark Price

3. Area/Property Type Selection

Αl

Benchmark Price by Timeframe and Property Type										
	July 2024	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005		
Victoria REB – SF-AII	\$1,152,100	\$1,152,400	\$1,147,500	\$1,118,000	\$1,175,000	\$1,063,900	\$784,900	\$369,200		
Victoria – SF-AII	\$1,250,300	\$1,235,400	\$1,237,700	\$1,198,500	\$1,248,000	\$1,131,800	\$907,800	\$386,400		
Victoria West – SF-All	\$959,400	\$975,100	\$1,047,900	\$888,300	\$1,015,900	\$920,300	\$679,200	\$283,300		
Oak Bay – SF-All	\$1,831,300	\$1,833,200	\$1,843,500	\$1,771,600	\$1,821,400	\$1,686,900	\$1,307,300	\$598,700		
Esquimalt – SF-All	\$1,043,000	\$1,050,700	\$1,090,500	\$959,900	\$1,076,000	\$980,900	\$748,400	\$309,600		
View Royal – SF-All	\$1,033,900	\$1,039,200	\$1,102,300	\$979,400	\$1,064,900	\$996,200	\$737,000	\$338,200		
Saanich East – SF-All	\$1,319,900	\$1,319,300	\$1,307,000	\$1,275,200	\$1,347,400	\$1,198,400	\$943,200	\$413,100		
Saanich West – SF-All	\$1,044,900	\$1,061,600	\$1,064,300	\$1,029,100	\$1,081,900	\$990,300	\$747,800	\$322,200		
Sooke – SF-All	\$853,800	\$843,800	\$831,000	\$815,000	\$883,400	\$774,200	\$530,000	\$272,100		
Langford – SF-All	\$1,043,000	\$1,043,300	\$1,047,800	\$1,025,200	\$1,091,800	\$960,900	\$677,400	\$317,900		
Metchosin – SF-All	\$1,338,200	\$1,309,800	\$1,300,000	\$1,271,800	\$1,314,300	\$1,114,600	\$806,000	\$422,700		
Colwood – SF-All	\$1,043,200	\$1,051,200	\$1,057,300	\$994,800	\$1,068,800	\$943,400	\$676,000	\$329,900		
Highlands – SF-All	\$1,491,100	\$1,520,900	\$1,467,600	\$1,445,300	\$1,534,600	\$1,328,000	\$993,900	\$466,100		
North Saanich – SF-All	\$1,442,900	\$1,441,100	\$1,407,700	\$1,369,600	\$1,464,300	\$1,296,000	\$960,900	\$465,900		
Sidney – SF-All	\$999,400	\$995,000	\$990,100	\$959,500	\$1,018,900	\$917,700	\$698,300	\$304,500		
Central Saanich – SF-All	\$1,154,900	\$1,162,500	\$1,123,100	\$1,164,900	\$1,163,000	\$1,060,500	\$806,500	\$357,400		
ML Malahat & Area – SF-All	\$881,900	\$900,600	\$872,700	\$862,900	\$888,500	\$809,100	\$561,700	\$286,700		
GI Gulf Islands – SF-All	\$760,600	\$753,400	\$734,400	\$773,500	\$712,900	\$703,300	\$507,600	\$296,300		

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

#### 1. Area Group

VREB District Summary

#### **HPI or Benchmark Price**

- Single Family-All (SF-All)

HPI

Benchmark Price

2. Property Type

# Value or percent change Value

Percent change

#### 3. Area/Property Type Selection

Αll

HPI by Timeframe and Property Type										
	July 2024	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005		
Victoria REB – SF-All	312.1	312.1	310.8	302.8	318.3	288.2	212.6	100.0		
Victoria – SF-All	323.6	319.7	320.3	310.2	323.0	292.9	234.9	100.0		
Victoria West – SF-All	338.7	344.2	369.9	313.6	358.6	324.8	239.7	100.0		
Oak Bay – SF-All	305.9	306.2	307.9	295.9	304.2	281.8	218.4	100.0		
Esquimalt – SF-All	336.9	339.4	352.2	310.0	347.5	316.8	241.7	100.0		
View Royal – SF-All	305.7	307.3	325.9	289.6	314.9	294.6	217.9	100.0		
Saanich East – SF-All	319.5	319.4	316.4	308.7	326.2	290.1	228.3	100.0		
Saanich West – SF-All	324.3	329.5	330.3	319.4	335.8	307.4	232.1	100.0		
Sooke – SF-AII	313.8	310.1	305.4	299.5	324.7	284.5	194.8	100.0		
Langford – SF-All	328.1	328.2	329.6	322.5	343.4	302.3	213.1	100.0		
Metchosin – SF-All	316.6	309.9	307.5	300.9	310.9	263.7	190.7	100.0		
Colwood – SF-All	316.2	318.6	320.5	301.5	324.0	286.0	204.9	100.0		
Highlands – SF-All	319.9	326.3	314.9	310.1	329.2	284.9	213.2	100.0		
North Saanich – SF-All	309.7	309.3	302.1	294.0	314.3	278.2	206.2	100.0		
Sidney – SF-All	328.2	326.8	325.2	315.1	334.6	301.4	229.3	100.0		
Central Saanich – SF-All	323.1	325.3	314.2	325.9	325.4	296.7	225.7	100.0		
ML Malahat & Area – SF-All	307.6	314.1	304.4	301.0	309.9	282.2	195.9	100.0		
GI Gulf Islands – SF-All	256.7	254.3	247.9	261.1	240.6	237.4	171.3	100.0		

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price HPI

Benchmark Price

Value or percent change

Value
Percent change

1. Area Group

VREB District Summary

2. Property Type

Condo Apartment (Con)

3. Area/Property Type Selection

ΑII

		Ben	chmark Price by	/ Timeframe and	d Property Type			
	July 2024	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Con	\$567,900	\$567,200	\$563,500	\$553,300	\$568,600	\$494,800	\$416,200	\$171,600
Victoria – Con	\$537,400	\$535,500	\$520,400	\$517,500	\$543,500	\$471,500	\$419,300	\$163,900
Victoria West – Con	\$731,100	\$746,400	\$770,100	\$722,700	\$754,700	\$697,100	\$593,500	\$257,400
Oak Bay – Con	\$698,800	\$697,100	\$708,900	\$724,400	\$742,300	\$632,800	\$580,300	\$231,800
Esquimalt – Con	\$530,900	\$539,000	\$553,900	\$516,900	\$534,400	\$450,000	\$358,100	\$143,500
View Royal – Con	\$555,100	\$564,700	\$576,000	\$558,400	\$579,400	\$534,800	\$436,900	\$182,000
Saanich East – Con	\$587,400	\$584,000	\$575,300	\$579,100	\$584,500	\$478,500	\$378,700	\$144,600
Saanich West – Con	\$534,400	\$534,300	\$531,500	\$515,300	\$515,700	\$445,100	\$367,800	\$135,500
Sooke – Con	\$474,900	\$480,800	\$479,200	\$454,700	\$468,600	\$405,900	\$300,400	\$110,400
Langford – Con	\$530,500	\$536,200	\$544,900	\$529,100	\$541,300	\$473,700	\$369,100	\$148,400
Colwood – Con	\$496,000	\$505,900	\$501,600	\$492,600	\$498,800	\$438,000	\$359,200	\$111,100
North Saanich – Con	\$829,400	\$792,500	\$799,900	\$784,300	\$762,700	\$663,000	\$558,400	\$313,700
Sidney – Con	\$667,100	\$643,200	\$647,500	\$636,800	\$613,100	\$543,000	\$447,300	\$214,700
Central Saanich – Con	\$563,300	\$546,600	\$550,800	\$545,900	\$535,000	\$462,500	\$385,800	\$190,700

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price

HPI

Benchmark Price

ValuePercent change

1. Area Group

VREB District Summary

2. Property Type

- Condo Apartment (Con)

3. Area/Property Type Selection

Value or percent change

Αl

	HPI by Timeframe and Property Type										
	July 2024	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005			
Victoria REB – Con	330.9	330.5	328.4	322.4	331.4	288.3	242.5	100.0			
Victoria – Con	327.9	326.7	317.5	315.7	331.6	287.7	255.8	100.0			
Victoria West – Con	284.0	290.0	299.2	280.8	293.2	270.8	230.6	100.0			
Oak Bay – Con	301.5	300.7	305.8	312.5	320.2	273.0	250.3	100.0			
Esquimalt – Con	370.0	375.6	386.0	360.2	372.4	313.6	249.5	100.0			
View Royal – Con	305.0	310.3	316.5	306.8	318.4	293.8	240.1	100.0			
Saanich East – Con	406.2	403.9	397.9	400.5	404.2	330.9	261.9	100.0			
Saanich West – Con	394.4	394.3	392.3	380.3	380.6	328.5	271.4	100.0			
Sooke – Con	430.2	435.5	434.1	411.9	424.5	367.7	272.1	100.0			
Langford – Con	357.5	361.3	367.2	356.5	364.8	319.2	248.7	100.0			
Colwood – Con	446.4	455.4	451.5	443.4	449.0	394.2	323.3	100.0			
North Saanich – Con	264.4	252.6	255.0	250.0	243.1	211.3	178.0	100.0			
Sidney – Con	310.7	299.6	301.6	296.6	285.6	252.9	208.3	100.0			
Central Saanich – Con	295.4	286.6	288.8	286.3	280.5	242.5	202.3	100.0			

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price
HPI
Benchmark Price

Value or percent change

Value
Percent change

1. Area Group

VREB District Summary

2. Property Type– Townhouse (Twn)

3. Area/Property Type Selection

ΑII

		Ben	chmark Price by	/ Timeframe and	d Property Type			
	July 2024	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Twn	\$789,300	\$791,600	\$780,200	\$757,200	\$781,100	\$707,900	\$564,800	\$262,500
Victoria – Twn	\$858,900	\$889,800	\$845,500	\$805,300	\$834,200	\$789,600	\$653,000	\$299,400
Victoria West – Twn	\$918,400	\$880,600	\$895,800	\$863,500	\$879,800	\$800,700	\$657,100	\$224,600
Esquimalt – Twn	\$766,800	\$766,800	\$759,400	\$746,000	\$747,500	\$673,300	\$548,600	\$213,100
View Royal – Twn	\$833,700	\$828,300	\$813,600	\$811,900	\$801,500	\$710,000	\$582,200	\$249,500
Saanich East – Twn	\$912,500	\$902,500	\$882,200	\$871,600	\$906,200	\$804,900	\$632,900	\$301,700
Saanich West – Twn	\$812,200	\$793,400	\$787,900	\$771,600	\$810,200	\$711,600	\$545,000	\$249,600
Sooke – Twn	\$671,000	\$675,500	\$668,400	\$641,800	\$664,400	\$609,600	\$467,000	\$231,100
Langford – Twn	\$713,600	\$715,500	\$713,900	\$690,100	\$706,500	\$646,000	\$503,400	\$238,700
Colwood – Twn	\$753,600	\$761,600	\$754,300	\$730,100	\$735,000	\$673,500	\$528,000	\$271,200
Sidney – Twn	\$841,400	\$826,400	\$825,400	\$814,300	\$854,700	\$759,500	\$631,700	\$260,800
Central Saanich – Twn	\$720,500	\$706,600	\$708,000	\$704,700	\$738,300	\$638,300	\$487,300	\$220,300
ML Malahat & Area – Twn	\$695,800	\$720,800	\$745,000	\$680,000	\$717,200	\$686,100	\$516,100	\$190,600
GI Gulf Islands – Twn	\$633,800	\$663,400	\$658,300	\$628,000	\$681,800	\$658,600	\$491,100	\$221,000

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

## HPI or Benchmark Price

HPI

Benchmark Price

# Value

Percent change

#### 1. Area Group

VREB District Summary

## 2. Property Type

- Townhouse (Twn)

#### 3. Area/Property Type Selection

Value or percent change

ΑII

	HPI by Timeframe and Property Type										
	July 2024	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005			
Victoria REB – Twn	300.7	301.6	297.2	288.5	297.6	269.7	215.2	100.0			
Victoria – Twn	286.9	297.2	282.4	269.0	278.6	263.7	218.1	100.0			
Victoria West – Twn	408.9	392.1	398.8	384.5	391.7	356.5	292.6	100.0			
Esquimalt – Twn	359.8	359.8	356.4	350.1	350.8	316.0	257.4	100.0			
View Royal – Twn	334.1	332.0	326.1	325.4	321.2	284.6	233.3	100.0			
Saanich East – Twn	302.5	299.1	292.4	288.9	300.4	266.8	209.8	100.0			
Saanich West – Twn	325.4	317.9	315.7	309.1	324.6	285.1	218.3	100.0			
Sooke – Twn	290.4	292.3	289.2	277.7	287.5	263.8	202.1	100.0			
Langford – Twn	299.0	299.7	299.1	289.1	296.0	270.6	210.9	100.0			
Colwood – Twn	277.9	280.8	278.1	269.2	271.0	248.3	194.7	100.0			
Sidney – Twn	322.6	316.9	316.5	312.2	327.7	291.2	242.2	100.0			
Central Saanich – Twn	327.1	320.7	321.4	319.9	335.1	289.7	221.2	100.0			
ML Malahat & Area – Twn	365.1	378.2	390.9	356.8	376.3	360.0	270.8	100.0			
GI Gulf Islands – Twn	286.8	300.2	297.9	284.2	308.5	298.0	222.2	100.0			

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group

**VREB Area Summary** 

## HPI or Benchmark Price

- Single Family-All (SF-All)

O HPI

Benchmark Price

2. Property Type

## Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

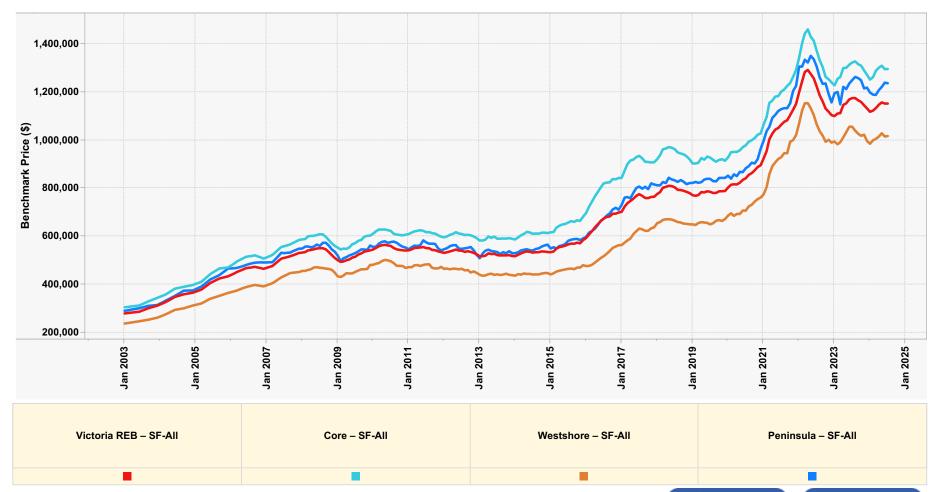
#### 3. Area/Property Type Selection

Multiple values

#### **Benchmark Price Performance over Time**

#### **Select Date Range:**

All values



Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group

VREB Area Summary

**HPI or Benchmark Price** 

O HPI

Benchmark Price

Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

2. Property Type

- Condo Apartment (Con)

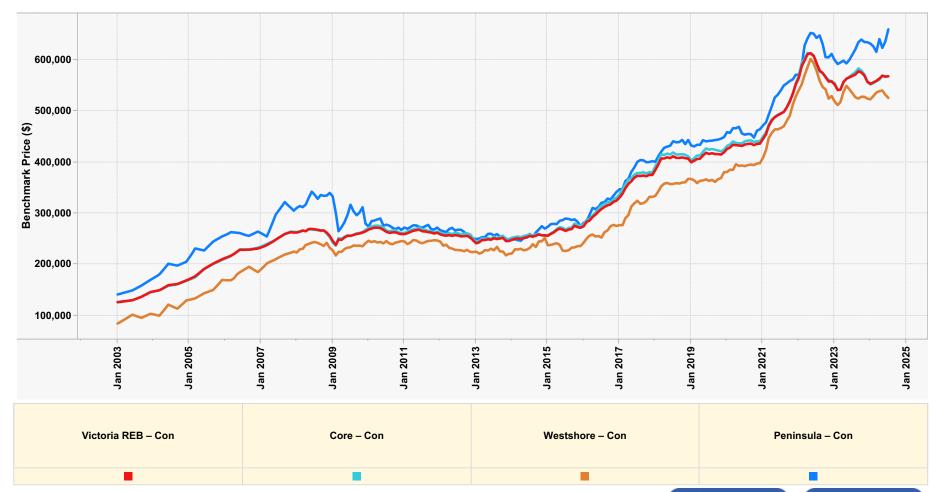
3. Area/Property Type Selection

ΑII

#### **Benchmark Price Performance over Time**

#### **Select Date Range:**

All values



Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

Click here to learn more

1. Area Group VREB Area Summary

#### **HPI or Benchmark Price**

O HPI

Benchmark Price

2. Property Type

- Townhouse (Twn)

#### Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

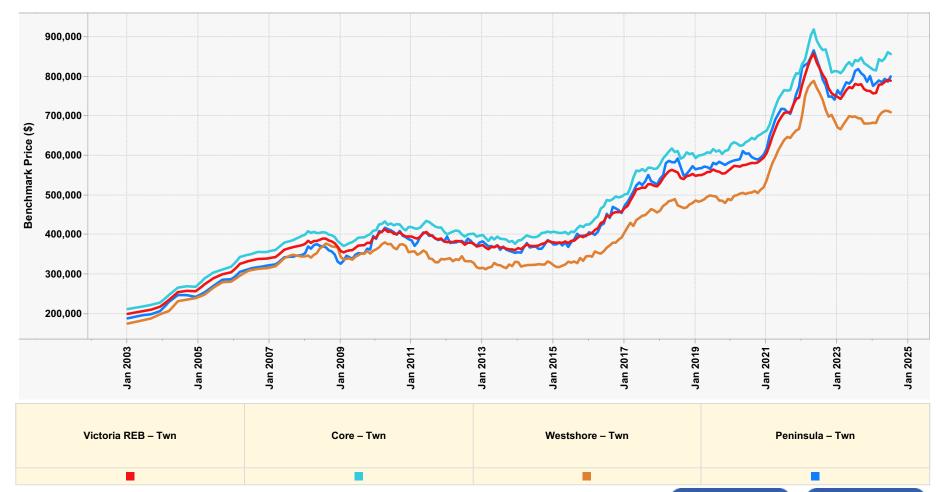
#### 3. Area/Property Type Selection

Multiple values

#### **Benchmark Price Performance over Time**

#### **Select Date Range:**

All values



Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group VREB Area Summary HPI or Benchmark Price
HPI
Benchmark Price

#### Adding labels

3. Area/Property Type Selection

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

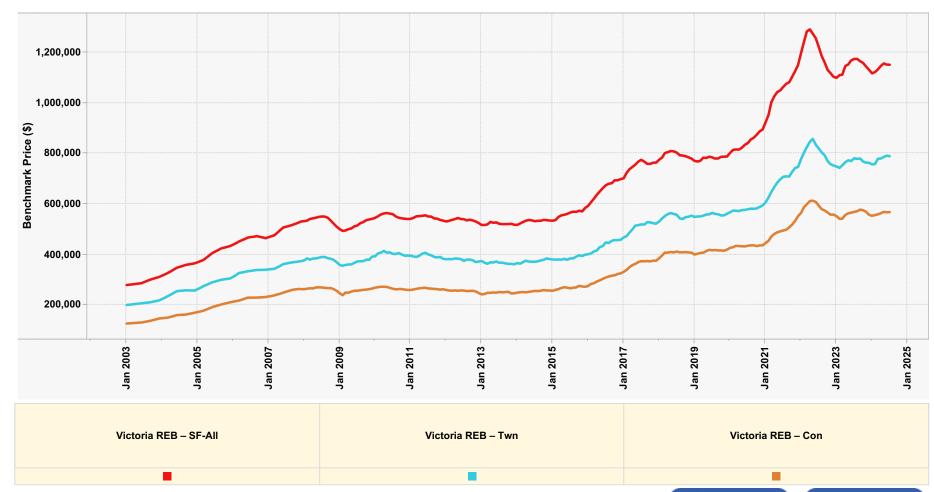
# 2. Property Type Multiple values

Multiple values

## Benchmark Price Performance over Time

#### **Select Date Range:**

All values



Note: Areas with insufficient sales are not included in the HPI.





Residential Waterfront Properties Integrated Into Their Own Districts

District	Units	Total Volume
Residential		
Single Family Detached		
Greater Victoria		
Victoria / Victoria West	27	\$33,509,100
Oak Bay	19	\$36,946,385
Esquimalt	9	\$10,052,000
View Royal	7	\$7,339,400
Saanich East	52	\$76,900,500
Saanich West	20	\$27,229,650
Central Saanich	18	\$31,036,300
North Saanich	13	\$23,317,500
Sidney	14	\$15,941,500
Highlands	3	\$3,199,900
Colwood	25	\$30,163,495
Langford	43	\$47,125,972
Metchosin	8	\$10,979,900
Sooke	24	\$22,132,700
Gulf Islands	22	\$24,143,000
Total Greater Victoria	304	\$400,017,302
Other Areas		
Malahat & Area	15	\$14,631,999
<b>Total Other Areas</b>	15	\$14,631,999
<b>Total Single Family Detached</b>	319	\$414,649,301
Condo Apartment		
Greater Victoria		
Victoria / Victoria West	103	\$61,543,200
Oak Bay	4	\$3,989,000
Esquimalt	12	\$6,319,050
View Royal	3	\$1,820,900
Saanich East	21	\$10,586,400
Saanich West	8	\$3,520,022
Central Saanich	4	\$2,532,500
North Saanich	1	\$835,000
Sidney	15	\$11,497,800
Colwood	5	\$2,884,600
Langford	33	\$16,619,130
Sooke	3	\$1,830,000
Total Greater Victoria	212	\$123,977,602
Other Areas		
Malahat & Area	1	\$675,000
<b>Total Other Areas</b>	1	\$675,000
Total Condo Apartment	213	\$124,652,602



Residential Waterfront Properties Integrated Into Their Own Districts

District	Units	Total Volume
Row/Townhouse		
Greater Victoria		
Victoria / Victoria West	46	¢42 004 600
	16	\$13,881,699 \$4,500,000
Oak Bay	1 2	\$1,500,000 \$4,040,300
Esquimalt View Royal	5	\$1,049,300 \$4,408,000
Saanich East	14	\$4, <del>4</del> 08,000 \$13,808,500
Saanich East	4	\$3,563,900
Central Saanich	4	\$3,412,000
North Saanich	1	\$3,412,000 \$922,500
	3	\$3,079,000
Sidney Colwood	ა 5	
Langford	5 19	\$4,170,345 \$13,896,060
Sooke	3	\$1,963,400
Gulf Islands	3	\$2,114,500
	3	
Total Greater Victoria	80	\$67,769,204
Other Areas		
UpIsland / Mainland	1	\$737,000
<b>Total Other Areas</b>	1	\$737,000
Total Row/Townhouse	81	\$68,506,204
Manufactured Home		
Greater Victoria		
View Royal	2	\$475,000
Central Saanich	2	\$648,900
Sidney	1	\$545,000
Langford	3	\$880,500
Sooke	1	\$346,000
Gulf Islands	1	\$366,000
Total Greater Victoria	10	\$3,261,400
Total Manufactured Home	10	\$3,261,400
Total Residential	623	\$611,069,507



Residential Waterfront Properties Integrated Into Their Own Districts

Produced: 01-Aug-2024

District	Units	Total Volume
Other Property		
● Lots & Acreage		
Greater Victoria		
Victoria / Victoria West	2	\$2,325,000
Sooke	3	\$1,429,900

Victoria / Victoria West	2	\$2,325,000
Sooke	3	\$1,429,900
Gulf Islands	4	\$963,500
Total Greater Victoria Other Areas	9	\$4,718,400
Malahat & Area	2	\$1,026,500
<b>Total Other Areas</b>	2	\$1,026,500
Total Lots & Acreage	11	\$5,744,900
Commercial Land	1	\$1,300,000

15

650

\$13,044,633

\$631,159,040

# **Grand Totals**

• Other Commercial Properties



Waterfront Properties Segregated Into a 'Waterfront' District

District	Units	Total Volume
esidential		
Single Family Detached		
Greater Victoria		
Victoria	22	\$27,811,600
Victoria West	4	\$4,817,500
Oak Bay	19	\$36,946,385
Esquimalt	8	\$8,952,000
View Royal	7	\$7,339,400
Saanich East	, 50	\$70,050,500
Saanich West	18	\$23,525,300
Central Saanich	16	\$22,611,300
North Saanich	11	\$16,498,500
Sidney	13	\$12,491,500
Highlands	3	\$3,199,900
Colwood	25	\$30,163,495
Langford	42	\$45,610,972
Metchosin	8	\$10,979,900
Sooke	17	\$15,516,800
Gulf Islands	15	\$13,344,000
Waterfront (all districts)	26	\$50,158,250
Total Greater Victoria	304	\$400,017,302
Other Areas		
Malahat & Area	12	\$11,618,999
Waterfront (all districts)	3	\$3,013,000
Total Other Areas	15	\$14,631,999
Total Single Family Detached	319	\$414,649,301
	0.0	÷ · · · · · · · · · · · · · · · · · · ·
Condo Apartment		
Greater Victoria		
Victoria	86	\$49,782,200
Victoria West	11	\$6,880,000
Oak Bay	2	\$1,464,000
Esquimalt	12	\$6,319,050
View Royal	3	\$1,820,900
Saanich East	21	\$10,586,400
Saanich West	7	\$3,120,022
Central Saanich	4	\$2,532,500
North Saanich	1	\$835,000
Sidney	14	\$10,262,800
Colwood	5	\$2,884,600
Langford	33	\$16,619,130
Waterfront (all districts)	13	\$10,871,000
Total Greater Victoria	212	\$123,977,602
Other Areas		
Waterfront (all districts)	1	\$675,000
Total Other Areas	1	\$675,000
Total Condo Apartment	213	\$124,652,602



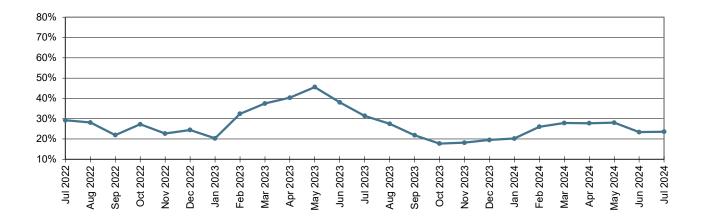
Waterfront Properties Segregated Into a 'Waterfront' District

● Row/Townl  Greater Vice Esc Vie Saa Saa Ce No Sid Co Lar Soc Gu Wa Total Gre Other Ar Up Total Oth Total Row/Tov  Manufactur Greater V	Victoria ctoria quimalt ew Royal anich East anich West entral Saanich orth Saanich dney elwood ngford oke ulf Islands aterfront (all districts)	Units  16 2 5 14 4 3 1 2 5 19 3 3 3 80	\$13,881,699 \$1,049,300 \$4,408,000 \$13,808,500 \$3,563,900 \$2,414,000 \$922,500 \$2,004,000 \$4,170,345 \$13,896,060 \$1,963,400 \$2,114,500 \$3,573,000 \$67,769,204
Greater Vice Esc Vie Saa Saa Cee Noo Sid Co Lan Soo Gu Wa Total Gre Other Ar Up Total Ott Total Row/Tov  Manufactur Greater V	Victoria ctoria quimalt ew Royal anich East anich West entral Saanich orth Saanich dney elwood ngford oke ulf Islands aterfront (all districts)	2 5 14 4 3 1 2 5 19 3 3 3	\$1,049,300 \$4,408,000 \$13,808,500 \$3,563,900 \$2,414,000 \$922,500 \$2,004,000 \$4,170,345 \$13,896,060 \$1,963,400 \$2,114,500 \$3,573,000
Vice Esc Vie Sa: Sac Cec No Sid Col Lar Soc Gu Wa Total Gre Other Ar Upi Total Ott Total Row/Tov  Manufactur Greater V	ctoria quimalt ew Royal anich East anich West entral Saanich orth Saanich dney elwood ngford ooke alf Islands aterfront (all districts)	2 5 14 4 3 1 2 5 19 3 3 3	\$1,049,300 \$4,408,000 \$13,808,500 \$3,563,900 \$2,414,000 \$922,500 \$2,004,000 \$4,170,345 \$13,896,060 \$1,963,400 \$2,114,500 \$3,573,000
Esc Vie Saa Saa Ce Noo Sid Co Lan Soo Gu Wa Total Gre Other Ar Up Total Oth Total Row/Tov	quimalt ew Royal anich East anich West entral Saanich orth Saanich dney elwood ngford oke ulf Islands aterfront (all districts)	2 5 14 4 3 1 2 5 19 3 3 3	\$1,049,300 \$4,408,000 \$13,808,500 \$3,563,900 \$2,414,000 \$922,500 \$2,004,000 \$4,170,345 \$13,896,060 \$1,963,400 \$2,114,500 \$3,573,000
Vie Saa Saa Saa Cee Noo Sid Coo Lar Soo Gu Wa Total Gre Other Ar Upp Total Oth Total Row/Tow	ew Royal anich East anich West entral Saanich orth Saanich dney elwood ngford ooke elf Islands aterfront (all districts)	5 14 4 3 1 2 5 19 3 3 3	\$1,049,300 \$4,408,000 \$13,808,500 \$3,563,900 \$2,414,000 \$922,500 \$2,004,000 \$4,170,345 \$13,896,060 \$1,963,400 \$2,114,500 \$3,573,000
Vie Saa Saa Saa Cee Noo Sid Coo Lar Soo Gu Wa Total Gre Other Ar Up Total Oth Total Row/Tov	ew Royal anich East anich West entral Saanich orth Saanich dney elwood ngford ooke elf Islands aterfront (all districts)	14 4 3 1 2 5 19 3 3 3	\$4,408,000 \$13,808,500 \$3,563,900 \$2,414,000 \$922,500 \$2,004,000 \$4,170,345 \$13,896,060 \$1,963,400 \$2,114,500 \$3,573,000
Sai Sai Ce No Sid Co Lai Soc Gu Wa Total Gre Other Ar Up Total Oth Total Row/Tov	anich East anich West entral Saanich orth Saanich dney olwood ngford ooke alf Islands aterfront (all districts)	14 4 3 1 2 5 19 3 3 3	\$13,808,500 \$3,563,900 \$2,414,000 \$922,500 \$2,004,000 \$4,170,345 \$13,896,060 \$1,963,400 \$2,114,500 \$3,573,000
Cel No Sid Col Lar Son Gu Wa Total Gre Other Ar Upi Total Ott Total Row/Tov  Manufactur Greater	entral Saanich orth Saanich dney olwood ngford ooke alf Islands aterfront (all districts)	3 1 2 5 19 3 3 3	\$3,563,900 \$2,414,000 \$922,500 \$2,004,000 \$4,170,345 \$13,896,060 \$1,963,400 \$2,114,500 \$3,573,000
Noo Sid Co Lan Soo Gu Wa Total Gre Other Ar Up Total Oth Total Row/Tov	orth Saanich chey blwood ngford oke lif Islands aterfront (all districts) eater Victoria	1 2 5 19 3 3 3	\$2,414,000 \$922,500 \$2,004,000 \$4,170,345 \$13,896,060 \$1,963,400 \$2,114,500 \$3,573,000
Sid Col Lar Soc Gu Wa Total Gre Other Ar Up Total Ott Total Row/Tov	diney blwood ngford oke lif Islands aterfront (all districts) eater Victoria	2 5 19 3 3 3	\$922,500 \$2,004,000 \$4,170,345 \$13,896,060 \$1,963,400 \$2,114,500 \$3,573,000
Col Lar Social Wa Total Gre Other Ar Up Total Oth Total Row/Tov	olwood ngford ooke alf Islands aterfront (all districts) eater Victoria	5 19 3 3 3	\$2,004,000 \$4,170,345 \$13,896,060 \$1,963,400 \$2,114,500 \$3,573,000
Col Lar Social Wa Total Gre Other Ar Up Total Oth Total Row/Tov	olwood ngford ooke alf Islands aterfront (all districts) eater Victoria	19 3 3 3	\$4,170,345 \$13,896,060 \$1,963,400 \$2,114,500 \$3,573,000
Soo Gu Wa Total Gre Other Ar Up Total Oth Total Row/Tov	oke alf Islands aterfront (all districts) eater Victoria	3 3 3	\$13,896,060 \$1,963,400 \$2,114,500 \$3,573,000
Soo Gu Wa Total Gre Other Ar Up Total Oth Total Row/Tov	oke alf Islands aterfront (all districts) eater Victoria	3 3	\$1,963,400 \$2,114,500 \$3,573,000
Wa Total Gre Other Ar Up Total Ott Total Row/Tov  Manufactur Greater	aterfront (all districts) eater Victoria	3	\$3,573,000
Total Greater V	eater Victoria		
Other Ar Upi Total Otl Total Row/Tov  Manufactur Greater		80	\$67,769,204
Other Ar Upi Total Otl Total Row/Tov  Manufactur Greater		-	
Total Otl  Total Row/Tov  Manufactur  Greater			• • •
Total Row/Tov  Manufactur  Greater	Island / Mainland	1	\$737,000
Manufactur     Greater	her Areas	1	\$737,000
Greater \	wnhouse	81	\$68,506,204
	red Home		
Vio	Victoria		
VIE	ew Royal	2	\$475,000
	ntral Saanich	2	\$648,900
Sid	dney	1	\$545,000
	ngford	3	\$880,500
	oke	1	\$346,000
Gu	ılf Islands	1	\$366,000
Total Gro	eater Victoria	10	\$3,261,400
Total Manufac	ctured Home	10	\$3,261,400
Гotal Resider	ntial	623	\$611,069,507



Produced: 01-Aug-2024

District	Units	Total Volume
Other Property		
● Lots & Acreage		
Greater Victoria		
Victoria / Victoria West	2	\$2,325,000
Sooke	3	\$1,429,900
Gulf Islands	4	\$963,500
Total Greater Victoria	9	\$4,718,400
Other Areas		
Malahat & Area	2	\$1,026,500
<b>Total Other Areas</b>	2	\$1,026,500
Total Lots & Acreage	11	\$5,744,900
Commercial Land	1	\$1,300,000
Other Commercial Properties	15	\$13,044,633
<b>Grand Totals</b>	650	\$631,159,040



#### The Sales to Active Listings Ratio

This chart tracks the ratio of total residential sales over total active residential listings at month-end for each of the last 25 months.

The active listing count and the sales count can be viewed as indicators of housing supply and demand respectively. Observing the ratio between them can thus help indicate a "buyers' market", where there is sustained downward pressure on prices, and a "sellers' market", where there is sustained upward pressure on prices.

Based on a regression analysis performed by the Economics Department of the BC Real Estate Association in each market area of the province, the Sales to Active Listings Ratio for Victoria can be interpreted as follows:

- below 14%, there is downward pressure on prices (buyers' market)
- above 20%, there is upward pressure on prices (sellers' market)
- in the 14-20% range, there is little pressure on prices either way (balanced market)

Includes All MLS® Property Types Produced: 01-Aug-2024

	C This Year	urrent Month Last Year	% Change	This Year	Year To Date Last Year	% Change
Single Family - Resident			,, <b>3</b> -			
Units Listed	465	458	2 %	3392	2742	24 %
Units Sold	235	227	4 %	1650	1547	7 %
Sell/List Ratio	51 %	50 %	. 70	49 %	56 %	. ,
Sales Dollars	\$294,278,752	\$294,982,439	0 %	\$2,044,503,922	\$1,926,524,933	6 %
Average Price / Unit	\$1,252,250	\$1,299,482	-4 %	\$1,239,093	\$1,245,330	-1 %
Price Ratio	98 %	99 %		98 %	99 %	
Days To Sell	39	29	34 %	36	34	9 %
Active Listings at Month End	993	733	35 %			
Single Family - Resident	tial Waterfront					
Units Listed	61	49	24 %	385	309	25 %
Units Sold	25	16	56 %	109	86	27 %
Sell/List Ratio	41 %	33 %		28 %	28 %	/0
Sales Dollars	\$51,907,350	\$51,586,720	1 %	\$230,897,349	\$201,963,161	14 %
Average Price / Unit	\$2,076,294	\$3,224,170	-36 %	\$2,118,324	\$2,348,409	-10 %
Price Ratio	93 %	95 %		94 %	94 %	
Days To Sell	60	65	-6 %	66	66	0 %
Active Listings at Month End	194	170	14 %			
Single Family - Resident	tial Acreage					
Units Listed	63	54	17 %	453	382	19 %
Units Sold	30	28	7 %	160	165	-3 %
Sell/List Ratio	48 %	52 %		35 %	43 %	
Sales Dollars	\$43,524,800	\$36,043,162	21 %	\$237,461,499	\$240,190,306	-1 %
Average Price / Unit	\$1,450,827	\$1,287,256	13 %	\$1,484,134	\$1,455,699	2 %
Price Ratio	96 %	96 %		96 %	96 %	
Days To Sell	72	90	-21 %	70	63	11 %
Active Listings at Month End	218	162	35 %			
Condo Apartment						
Units Listed	414	291	42 %	2901	2175	33 %
Units Sold	213	200	7 %	1299	1354	-4 %
Sell/List Ratio	51 %	69 %		45 %	62 %	
Sales Dollars	\$124,652,602	\$127,442,886	-2 %	\$780,365,502	\$861,942,336	-9 %
Average Price / Unit	\$585,223	\$637,214	-8 %	\$600,743	\$636,590	-6 %
Price Ratio	98 %	99 %		98 %	98 %	
Days To Sell	39	26	49 %	39	32	21 %
Active Listings at Month End	829	479	73 %			



Includes All MLS® Property Types Produced: 01-Aug-2024

		Current Month		Year To Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Row/Townhouse						
Units Listed	122	115	6 %	959	776	24 %
Units Sold	81	74	9 %	516	478	8 %
Sell/List Ratio	66 %	64 %		54 %	62 %	
Sales Dollars	\$68,506,204	\$61,526,723	11 %	\$422,882,450	\$383,906,831	10 %
Average Price / Unit	\$845,756	\$831,442	2 %	\$819,540	\$803,152	2 %
Price Ratio	98 %	99 %		99 %	99 %	
Days To Sell	44	30	47 %	39	33	17 %
Active Listings at Month End	241	176	37 %			
Half Duplex (Up and Do	wn)					
Units Listed	0	2	-100 %	8	11	-27 %
Units Sold	2	1	100 %	4	5	-20 %
Sell/List Ratio	%	50 %		50 %	45 %	
Sales Dollars	\$2,522,500	\$913,000	176 %	\$4,468,000	\$6,073,000	-26 %
Average Price / Unit	\$1,261,250	\$913,000	38 %	\$1,117,000	\$1,214,600	-8 %
Price Ratio	97 %	99 %		98 %	105 %	
Days To Sell	53	149	-64 %	32	41	-23 %
Active Listings at Month End	1	3	-67 %			
Half Duplex (Side by Side	de)					
Units Listed	32	35	-9 %	249	186	34 %
Units Sold	20	15	33 %	113	115	-2 %
Sell/List Ratio	63 %	43 %		45 %	62 %	
Sales Dollars	\$18,242,999	\$14,615,966	25 %	\$107,793,013	\$103,187,026	4 %
Average Price / Unit	\$912,150	\$974,398	-6 %	\$953,920	\$897,278	6 %
Price Ratio	99 %	101 %		99 %	100 %	
Days To Sell	34	41	-17 %	35	29	20 %
Active Listings at Month End	74	52	42 %			
Half Duplex (Front and	Back)					
Units Listed	4	4	0 %	25	24	4 %
Units Sold	2	2	0 %	13	13	0 %
Sell/List Ratio	50 %	50 %		52 %	54 %	
Sales Dollars	\$1,659,000	\$1,444,500	15 %	\$10,965,899	\$10,759,000	2 %
Average Price / Unit	\$829,500	\$722,250	15 %	\$843,531	\$827,615	2 %
Price Ratio	95 %	102 %		98 %	99 %	
Days To Sell	51	16	229 %	70	28	144 %
Active Listings at Month End	9	9	0 %			



Produced: 01-Aug-2024

	C This Year	urrent Month Last Year	% Change	Year To Date This Year Last Year % Chang		
_	inis rear	Last Tear	% Change	This fear	Last Year	% Change
Recreational						
Units Listed	3	1	200 %	26	18	44 %
Units Sold	4	2	100 %	7	11	-36 %
Sell/List Ratio	133 %	200 %		27 %	61 %	
Sales Dollars	\$1,263,900	\$415,000	205 %	\$2,225,900	\$2,709,400	-18 %
Average Price / Unit	\$315,975	\$207,500	52 %	\$317,986	\$246,309	29 %
Price Ratio	96 %	91 %		97 %	94 %	
Days To Sell	65	128	-50 %	49	64	-24 %
Active Listings at Month End	19	8	138 %			
Manufactured Home						
Units Listed	21	20	5 %	157	145	8 %
Units Sold	10	10	0 %	84	85	-1 %
Sell/List Ratio	48 %	50 %		54 %	59 %	
Sales Dollars	\$3,261,400	\$3,750,400	-13 %	\$28,988,255	\$29,338,000	-1 %
Average Price / Unit	\$326,140	\$375,040	-13 %	\$345,098	\$345,153	0 %
Price Ratio	98 %	98 %		97 %	97 %	
Days To Sell	31	43	-29 %	58	48	19 %
Active Listings at Month End	62	45	38 %			
Residential Lots						
Units Listed	26	26	0 %	214	179	20 %
Units Sold	7	6	17 %	35	35	0 %
Sell/List Ratio	27 %	23 %		16 %	20 %	
Sales Dollars	\$4,084,000	\$4,959,000	-18 %	\$16,540,450	\$23,638,920	-30 %
Average Price / Unit	\$583,429	\$826,500	-29 %	\$472,584	\$675,398	-30 %
Price Ratio	97 %	97 %		96 %	96 %	
Days To Sell	107	167	-36 %	92	118	-22 %
Active Listings at Month End	119	103	16 %			
Residential Lots - Water	rfront					
Units Listed	10	2	400 %	36	19	89 %
Units Sold	1	0	%	5	1	400 %
Sell/List Ratio	10 %	%		14 %	5 %	
Sales Dollars	\$284,500	\$0	%	\$5,549,500	\$1,250,000	344 %
Average Price / Unit	\$284,500		%	\$1,109,900	\$1,250,000	-11 %
Price Ratio	98 %	%		91 %	93 %	
Days To Sell	24		%	49	21	134 %
Active Listings at Month End	29	20	45 %			



Produced: 01-Aug-2024

		Current Month		Year To Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Residential Acreage						
Units Listed	10	10	0 %	114	69	65 %
Units Sold	3	1	200 %	25	17	47 %
Sell/List Ratio	30 %	10 %		22 %	25 %	
Sales Dollars	\$1,376,400	\$430,000	220 %	\$19,842,400	\$12,193,000	63 %
Average Price / Unit	\$458,800	\$430,000	7 %	\$793,696	\$717,235	11 %
Price Ratio	96 %	86 %		92 %	96 %	
Days To Sell	68	14	386 %	122	54	126 %
Active Listings at Month End	84	53	58 %			
Residential Acreage - W	/aterfront					
Units Listed	6	1	500 %	31	23	35 %
Units Sold	0	1	-100 %	9	7	29 %
Sell/List Ratio	%	100 %		29 %	30 %	
Sales Dollars	\$0	\$775,000	-100 %	\$8,069,000	\$6,305,300	28 %
Average Price / Unit		\$775,000	%	\$896,556	\$900,757	0 %
Price Ratio	%	97 %		95 %	92 %	
Days To Sell		86	%	64	147	-57 %
Active Listings at Month End	23	23	0 %			
Revenue - Duplex/Triple	ex					
Units Listed	5	6	-17 %	40	40	0 %
Units Sold	1	2	-50 %	14	19	-26 %
Sell/List Ratio	20 %	33 %		35 %	48 %	
Sales Dollars	\$1,250,000	\$2,615,000	-52 %	\$18,703,900	\$27,418,000	-32 %
Average Price / Unit	\$1,250,000	\$1,307,500	-4 %	\$1,335,993	\$1,443,053	-7 %
Price Ratio	100 %	94 %		96 %	97 %	
Days To Sell	14	68	-79 %	40	37	10 %
Active Listings at Month End	17	14	21 %			
Revenue - Multi Units						
Units Listed	5	6	-17 %	64	43	49 %
Units Sold	0	1	-100 %	10	9	11 %
Sell/List Ratio	%	17 %		16 %	21 %	
Sales Dollars	\$0	\$2,465,000	-100 %	\$22,825,000	\$15,842,500	44 %
Average Price / Unit		\$2,465,000	%	\$2,282,500	\$1,760,278	30 %
Price Ratio	%	95 %		92 %	95 %	
Days To Sell		41	%	115	106	9 %
Active Listings at Month End	41	28	46 %			



Includes All MLS® Property Types Produced: 01-Aug-2024

	C This Year	current Month Last Year	% Change	This Year	Year To Date Last Year	% Change
<b>Revenue - Apartment Bloc</b>	k					
Units Listed	0	0	%	0	0	%
Units Sold	0	0	%	0	0	%
Sell/List Ratio	%	%		%	%	
Sales Dollars	\$0	\$0	%	\$0	\$0	%
Average Price / Unit			%			%
Price Ratio	%	%		%	%	
Days To Sell			%			%
Active Listings at Month End	0	0	%			
Revenue - Commercial						
Units Listed	12	8	50 %	98	90	9 %
Units Sold	4	0	%	19	18	6 %
Sell/List Ratio	33 %	%		19 %	20 %	
Sales Dollars	\$5,485,000	\$0	%	\$28,042,000	\$16,145,180	74 %
Average Price / Unit	\$1,371,250		%	\$1,475,895	\$896,954	65 %
Price Ratio	93 %	%		94 %	92 %	
Days To Sell	119		%	132	78	70 %
Active Listings at Month End	68	66	3 %			
Revenue - Industrial						
Units Listed	8	5	60 %	56	28	100 %
Units Sold	3	1	200 %	10	6	67 %
Sell/List Ratio	38 %	20 %		18 %	21 %	
Sales Dollars	\$7,490,000	\$635,000	1080 %	\$17,397,280	\$5,707,500	205 %
Average Price / Unit	\$2,496,667	\$635,000	293 %	\$1,739,728	\$951,250	83 %
Price Ratio	98 %	100 %		98 %	96 %	
Days To Sell	61		%	59	91	-35 %
Active Listings at Month End	43	25	72 %			
Business with Land & Buil	lding					
Units Listed	0	0	%	7	5	40 %
Units Sold	0	0	%	0	0	%
Sell/List Ratio	%	%		0 %	0 %	
Sales Dollars	\$0	\$0	%	\$0	\$0	%
Average Price / Unit			%			%
Price Ratio	%	%		%	%	
Days To Sell			%			%
Active Listings at Month End	7	6	17 %			



Includes All MLS® Property Types

Produced: 01-Aug-2024

	C This Year	urrent Month Last Year	% Change	Y This Year	ear To Date Last Year	% Change
<b>Business Only</b>						
Units Listed	15	6	150 %	86	80	8 %
Units Sold	1	5	-80 %	13	27	-52 %
Sell/List Ratio	7 %	83 %		15 %	34 %	
Sales Dollars	\$65,000	\$400,600	-84 %	\$2,794,300	\$4,032,600	-31 %
Average Price / Unit	\$65,000	\$80,120	-19 %	\$214,946	\$149,356	44 %
Price Ratio	68 %	70 %		89 %	84 %	
Days To Sell	80	67	19 %	130	130	0 %
Active Listings at Month End	71	66	8 %			
Motel/Hotel						
Units Listed	0	0	%	0	0	%
Units Sold	0	0	%	0	0	%
Sell/List Ratio	%	%		%	%	
Sales Dollars	\$0	\$0	%	\$0	\$0	%
Average Price / Unit			%			%
Price Ratio	%	%		%	%	
Days To Sell			%			%
Active Listings at Month End	0	0	%			
Lease - Office						
Units Listed	10	13	-23 %	79	84	-6 %
Units Sold	5	0	%	23	16	44 %
Sell/List Ratio	50 %	%		29 %	19 %	
Sales Dollars	\$4,586	\$0	%	\$344,552	\$149,307	131 %
Average Price / Unit	\$917		%	\$14,981	\$9,332	61 %
Price Ratio	100 %	%		5591 %	3513 %	
Days To Sell	127		%	132	98	35 %
Active Listings at Month End	77	80	-4 %			
Lease - Retail						
Units Listed	15	9	67 %	80	60	33 %
Units Sold	1	2	-50 %	21	13	62 %
Sell/List Ratio	7 %	22 %		26 %	22 %	
Sales Dollars	\$32	\$43	-26 %	\$7,685	\$134,579	-94 %
Average Price / Unit	\$32	\$22	49 %	\$366	\$10,352	-96 %
Price Ratio	100 %	84 %		100 %	41990 %	
Days To Sell	119	112	7 %	88	133	-33 %
Active Listings at Month End	57	55	4 %			

Produced: 01-Aug-2024

	C This Year	urrent Month Last Year	0/ Change	Year To Date This Year Last Year % Change		
	inis rear	Last Year	% Change	inis fear	Last Year	% Change
Lease - Warehouse						
Units Listed	0	0	%	0	0	%
Units Sold	0	0	%	0	0	%
Sell/List Ratio	%	%		%	%	
Sales Dollars	\$0	\$0	%	\$0	\$0	%
Average Price / Unit			%			%
Price Ratio	%	%		%	%	
Days To Sell			%			%
Active Listings at Month End	0	0	%			
Lease - Industrial						
Units Listed	6	2	200 %	42	39	8 %
Units Sold	1	1	0 %	10	11	-9 %
Sell/List Ratio	17 %	50 %		24 %	28 %	
Sales Dollars	\$15	\$7,816	-100 %	\$171,955	\$11,181	1438 %
Average Price / Unit	\$15	\$7,816	-100 %	\$17,196	\$1,016	1592 %
Price Ratio	88 %	104 %		4683 %	83 %	
Days To Sell	140	97	44 %	123	71	72 %
Active Listings at Month End	34	22	55 %			
Lease - Other						
Units Listed	2	2	0 %	17	10	70 %
Units Sold	0	0	%	1	2	-50 %
Sell/List Ratio	%	%		6 %	20 %	
Sales Dollars	\$0	\$0	%	\$21	\$199,032	-100 %
Average Price / Unit			%	\$21	\$99,516	-100 %
Price Ratio	%	%		0 %	663441 %	
Days To Sell			%	67	86	-22 %
Active Listings at Month End	13	7	86 %			
Commercial Land						
Units Listed	4	0	%	31	11	182 %
Units Sold	1	0	%	1	0	%
Sell/List Ratio	25 %	%		3 %	0 %	
Sales Dollars	\$1,300,000	\$0	%	\$1,225,000	\$0	%
Average Price / Unit	\$1,300,000		%	\$1,225,000		%
Price Ratio	93 %	%		83 %	%	
Days To Sell	35		%	147		%
Active Listings at Month End	25	14	79 %			



# **Monthly Comparative Activity By Property Type**

**July 2024** 

Includes All MLS® Property Types Produced: 01-Aug-2024

	Current Month			Year To Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Grand Totals						
Units Listed	1319	1125	17 %	9550	7548	27 %
Units Sold	650	595	9 %	4151	4040	3 %
Sell/List Ratio	49 %	53 %		43 %	54 %	
Sales Dollars	\$631,159,040	\$605,008,256	4 %	\$4,012,064,832	\$3,879,621,094	3 %
Average Price / Unit	\$971,014	\$1,016,821	-5 %	\$966,530	\$960,302	1 %
Price Ratio	97 %	98 %		98 %	98 %	
Days To Sell	44	35	25 %	43	38	14 %
Active Listings at Month End	3348	2419	38 %			